

FULL SERVICE INVESTMENT BANKING

Since 1933, Stephens Inc. has helped founders, families and chief executives of private companies achieve their personal goals as well as their corporate objectives.

As a privately-held, family-owned company, and as successful investors ourselves, we have faced many of the same financial and strategic issues that concern our clients.

With more than 65 investment banking professionals across 5 offices, a strong capital base, and a wealth of experience and information resources, Stephens provides clients with quality financial advice, efficient access to the capital markets and extensive experience in middle market mergers and acquisitions.

TRUSTED ADVISOR FOR PRIVATE AND FAMILY-OWNED COMPANIES

CONFIDENTIAL, STRATEGIC AND TACTICAL ADVICE FROM INDUSTRY AND TRANSACTION SPECIALISTS

A TRUSTED M&A ADVISOR – FOR INDUSTRY OR COMPANY CHANGING TRANSACTIONS

- Assessment of strategic alternatives
- Mergers, acquisitions and divestitures
- Fairness opinions / valuations

FINANCING SOLUTIONS TO REACH THE NEXT LEVEL OF GROWTH

- Private placements of debt and equity
- Initial public offerings
- Direct investments to support growth

CREATIVE STRUCTURING TO ADDRESS THE LIQUIDITY NEEDS OF MULTIPLE GENERATIONS OR MINORITY SHAREHOLDERS

- Refinancing or recapitalizations
- Management and leveraged buyouts
- Share repurchases or distributions

WEALTH MANAGEMENT STRATEGIES AND SUCCESSION PLANNING

IN-DEPTH INDUSTRY EXPERTISE

AEROSPACE & DEFENSE

BUILDING PRODUCTS & CONSTRUCTION SERVICES

BUSINESS SERVICES & INDUSTRIAL DISTRIBUTION

CONSUMER

- Food & Agribusiness, Restaurants, Sporting Goods, Specialty Retail

FINANCIAL SERVICES

- Banking, Insurance, Consumer Finance

HEALTHCARE, LIFE SCIENCES, MEDICAL TECHNOLOGIES

INFORMATION TECHNOLOGY

RESOURCE TECHNOLOGIES & POWER ELECTRONICS

TELECOMMUNICATIONS & MEDIA

TRANSPORTATION & LOGISTICS

SELECTED PRIVATE COMPANY TRANSACTIONS

Stephens Inc.
Investment Bankers

Not Disclosed



Has Acquired A Division Of



Financial Advisor

Family-owned and operated, Allens is a leading U.S. processor/marketer of vegetables to retail/foodservice customers. Stephens advised Allens on the purchase of substantially all of the operating assets of Birds Eye Foods' non-branded frozen vegetable business. With the acquisition, Allens broadened its product line to include frozen vegetables and gained access to new markets.

\$52 Million



Initial Public Offering

Lead Manager

Home BancShares, Inc. is a financial holding company, which through its five wholly owned bank subsidiaries, offers commercial/retail banking and financial services. When Home BancShares decided to tap the capital markets to fuel growth, Stephens acted as sole book running lead manager, and along with two co-managers, completed the company's \$52 million IPO, with pricing at the top of the filing range.

\$55 Million




Equity & Debt Private Placement


Placement Agent

The founders of Inguran LLC faced a multi-step transaction, which required more than \$50 million in acquisition financing. Stephens acted as Inguran's financial advisor and exclusive placement agent, raising private equity and debt and positioning Inguran to acquire a controlling interest in XY Inc. Inguran, known as Sexing Technologies, provides genetic services to the dairy/beef cattle industry.

Not Disclosed



Has Been Acquired By Certain Members Of Management With Financing Provided By



Financial Advisor

Upon the passing of Continental Cabinets Inc.'s founder/sole owner, the company needed to satisfy estate taxes, supplement new management and finance a facility expansion. Stephens explored alternatives: minority/majority equity capital raise, company sale, and a full/partial debt recapitalization. After review, the company raised capital and purchased shares from inactive shareholders.

\$25 Million



Series A Preferred Stock Private Placement

Placement Agent

Management of privately-held Rules-Based Medicine, Inc. (RBM) financed the business to profitability with their own capital. When the time came to accelerate growth, RBM hired Stephens as exclusive placement agent to raise \$25 million of preferred stock. The financing provided capital to repay debt, redeem equity from a legacy investor, and fund further growth and acquisitions.

\$75 Million



Has Been Acquired By



Financial Advisor

Stephens acted as the exclusive financial advisor to The Clark Group, Inc. in connection with its acquisition by Global Logistics (GLAC). The Clark Group is a leading provider of distribution, transportation management and freight forwarding services to the print media industry. The acquisition was funded with proceeds from GLAC's IPO.

M&A: Stephens advised companies shown on top of the tombstones.

Raising capital?

Seeking M&A advice?

Thinking about
the future of your
business?

It's time you thought
about Stephens Inc.



STEPHENS INC. is a full service investment banking firm headquartered in Little Rock, Arkansas.

Founded in 1933, the firm has grown substantially under the continued ownership and leadership of the Stephens family. The firm has over 695 employees in 24 offices including London. Stephens

Inc. offers investment banking, money management, wealth management, securities underwriting, equity research and general securities brokerage and trading to a broad client base of corporations, state and local governments, financial institutions and individual investors.

**We understand
the challenges
facing private
companies...**

Stephens Inc.

Investment Bankers

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BOSTON CHARLOTTE CHICAGO COLUMBIA CONWAY
DALLAS FAYETTEVILLE HOT SPRINGS HOUSTON
JACKSON MEMPHIS MIAMI NASHVILLE NEW HAVEN
NEW YORK OKLAHOMA CITY RICHMOND
ST. PETERSBURG WASHINGTON D.C. LONDON

*...We've been private
and family-owned
since 1933.*

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Investment Bankers

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