

INVESTMENT BANKING UPDATE

\$150 MILLION

Senior Secured Credit Facility



The undersigned served as exclusive financial advisor to NeoGenomics, Inc.

Stephens Inc.

Transaction Details

- On December 22, 2016, NeoGenomics, Inc. (Nasdaq: NEO) (“NeoGenomics”), closed on a new five year, \$150 million senior secured credit facility, which includes a \$75 million revolving loan and a \$75 million term loan
 - Amounts drawn under the new facility bear interest according to a pricing grid that is based on the ratio of debt to Adjusted EBITDA, currently equal to LIBOR + 300 basis points
- Proceeds from the facility were used to refinance existing debt, redeem Series A Redeemable Preferred Stock and for general corporate purposes
- Stephens Inc. acted as exclusive financial advisor in the transaction
- In December 2015, Stephens served as exclusive financial advisor to NeoGenomics, successfully raising \$80 million of committed, fully underwritten debt to support their acquisition of Clariant

Stephens Contacts

- Davidson Hall, *Managing Director* ([Bio](#))
- Shawn Fitz, *Managing Director* ([Bio](#))

[According to the Company’s Filings:](#)

NeoGenomics, Inc. specializes in cancer genetics testing and information services. The Company provides one of the most comprehensive oncology-focused testing menus in the world for Physicians to help them diagnose and treat cancer. The Company's Pharma Services division serves pharmaceutical clients in clinical trials and drug development.

Headquartered in Fort Myers, FL, NeoGenomics operates CLIA certified laboratories in Aliso Viejo, Fresno, Irvine, and West Sacramento, California; Tampa and Fort Myers, Florida; Houston, Texas and Nashville, Tennessee. NeoGenomics serves the needs of pathologists, oncologists, academic centers, hospital systems, pharmaceutical firms, integrated service delivery networks, and managed care organizations throughout the United States. For additional information about NeoGenomics, visit <http://neogenomics.com/>.

Sources: Publicly available information.

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