

Investment Banking Update

\$125 MILLION

August 9, 2018

FOLLOW-ON OFFERING



The undersigned served as
Co-Manager on the offering

Stephens Inc.

Transaction Details

- On August 9, 2018, NeoGenomics, Inc. ("NeoGenomics" or the "Company") announced the pricing of an underwritten public offering of 9,800,000 shares of its common stock at a price to the public of \$12.75 per share
 - The offering consisted of 100% primary shares
- The Company also granted the underwriters a 30-day option to purchase up to an additional 1,470,000 shares of NEO common stock
- NeoGenomics intends to use net proceeds from the offering:
 - To fund the growth of its business, including future potential acquisitions
 - For working capital
 - For general corporate purposes, including the repayment of debt
- Stephens Inc. served as Co-Manager on the offering

According to the Company's Press Release

NeoGenomics, Inc. (Nasdaq: NEO) specializes in cancer genetics testing and information services. The Company provides one of the most comprehensive oncology-focused testing menus in the world for physicians to help them diagnose and treat cancer. The Company's Pharma Services division serves pharmaceutical clients in clinical trials and drug development. Headquartered in Fort Myers, FL, NeoGenomics operates CLIA certified laboratories in Aliso Viejo and Fresno, California; Tampa and Fort Myers, Florida; Houston, Texas; Nashville, Tennessee and Rolle, Switzerland. NeoGenomics serves the needs of pathologists, oncologists, academic centers, hospital systems, pharmaceutical firms, integrated service delivery networks, and managed care organizations throughout the United States.

Sources: Company filings.

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The offering of these securities is being made only by means of a prospectus, copies of which may be obtained from Stephens Inc.'s Equity Syndicate Desk, at Stephens Inc., 111 Center Street, Little Rock, AR 72201, ATTN: Equity Syndicate Desk, or from the Securities and Exchange Commission's website at www.sec.gov at the following link: <https://www.sec.gov/Archives/edgar/data/1077183/000107718318000081/prospectussupplementaugust.htm> A registration statement relating to these securities has been filed with the Securities and Exchange Commission. No offer to buy the securities can be accepted and no part of the purchase price can be received until the registration statement has become effective, and any such offer may be withdrawn or revoked, without obligation or commitment of any kind, at any time prior to the notice of its acceptance given after the effective date.

Stephens

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