

# FloQast, Inc. Virtual Fireside Chat

MARCH 17, 2026 | 12:00 PM ET

Stephens is hosting a conference call for institutional investors with FloQast, a leading accounting software provider with >\$200 mil. in ARR. FloQast offers software that automates close, compliance, and audit workflows, helping accounting teams operate more efficiently. During the call, we will discuss key Office of the CFO market trends, growth drivers, and competitive dynamics, as well as FloQast's growth opportunities, core differentiators, and innovation strategy.

## Participants

### **Josh Glover, President and Chief Revenue Officer**

Josh oversees all go-to-market teams (Sales, Marketing, Business Development, and Customer Success). Prior to joining FloQast, he served in multiple executive roles, including President and Chief Revenue Officer at nCino. He brings deep experience in revenue generation and business strategy. Josh is a decorated U.S. Marine Corps veteran, having served as a Special Operations and Infantry Officer, and is a graduate of the U.S. Naval Academy. He also holds an MBA from Duke University's Fuqua School of Business.

### **Razzak Jallow, Chief Financial Officer**

Razzak leads all of FloQast's general and administrative operations. Before joining FloQast, he was Vice President of Finance at Looker, which was acquired by Google in 2019. He is a seasoned finance leader in the SaaS space with experience across

Conference call date and time subject to change. To join the call or to obtain more information, please contact your Stephens sales representative.

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## Topics of Discussion

- Current state of, and prospect/buyer dynamics within, the Office of the CFO software market.
  - Defensibility in an AI-driven SaaS landscape.
  - Driving growth at >\$200 mil. ARR through GTM execution, innovation, and partnerships.
  - Value proposition, competitive positioning, and differentiation vs. peers/incumbent solutions.
  - Business evolution and product roadmap.
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## Conference Call Host

**Brett Huff**

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