

Conference Call With Jimmy Douglas, Founder of Plug, on EV's and the Wholesale Marketplace

MARCH 18, 2026 | 1:30PM ET

Stephens is hosting a conference call for institutional investors with Jimmy Douglas, Founder and CEO of Plug, an EV wholesale marketplace. Douglas founded Plug in 2023. Prior to Plug, Douglas spent more than five years at Tesla, where he served as Director of Sales & Delivery Operations, Senior Manager and General Manager of Used Cars, and Senior Staff Program Manager in Remarketing. Earlier in his career, he co-founded Trakt, served as Chief Operating Officer of Vault (acquired by Acorns), and held leadership roles at Smarsh, including Director and General Manager of Web Services. Douglas has been named to *Auto Remarketing's* "40 Under 40: Industry" and holds the Automotive Remarketing Alliance Certified Automotive Remarketer (CAR) designation.

About Plug

Plug is an EV-focused wholesale marketplace built specifically for buying and selling used electric vehicles. The platform provides real-time pricing insights, battery health intelligence, and VIN-level data to help dealers and commercial partners transact EV inventory with greater confidence and efficiency. Founded in 2023, Plug is focused on building purpose-built infrastructure to support the growing used EV market.

Conference call date and time subject to change. To join the call or to obtain more information, please contact your Stephens sales representative.

Topics of Discussion:

- Tell us how your experience at Tesla influenced the founding and strategy of Plug.
- What are the unique attributes of EVs that necessitate a disruptor like Plug?
- Now that the EV tax credit is gone, what do you see as the path for EVs?
- How will the treatment of EVs that have been involved in an accident differ from ICE vehicles?
- How will EVs meld with A.I. and autonomous driving and how does this differ from ICE vehicles?
- How is residual value volatility shaping the EV wholesale market?

Conference Call Host

Jeff Lick

Managing Director
Automotive Ecosystem
(501) 377-6382
jeff.lick@stephens.com

Stephens

INSTITUTIONAL EQUITIES & RESEARCH

stephens.com

f in X 800-643-9691

© 2026 STEPHENS INC. MEMBER NYSE, SIPC | 111 CENTER STREET, LITTLE ROCK, AR 72201

[UNSUBSCRIBE](#) [EMAIL PREFERENCES](#) [VIEW ONLINE](#)

This announcement has been prepared solely for informative purposes as of its stated date and is not a solicitation, or an offer, to buy or sell any security. It does not purport to be a complete description of the securities, markets or developments referred to in the material. The research analyst principally responsible for preparation of this announcement has received compensation that is based on the firm's overall revenue which includes investment banking revenue. To access current disclosures for the companies in this announcement, clients should refer to <https://stephens2bluematrix.com/sellside/Disclosures.action> or contact your Stephens Inc. representative for additional information. Please also note that the announcement may include one or more links to external or third-party websites. Stephens Inc. has not independently verified the information contained on such websites and can provide no assurance as to the reliability of such information, and there can be no assurance that any opinions expressed on such websites reflect the opinions of Stephens Inc. or its management. Artificial intelligence tools may have been used in the preparation of this material, including assisting in data analysis, pattern recognition, and content drafting for research material. Additional information available upon request.