

Investment Banking Update

\$298 MILLION

December 12, 2019



Has Been Acquired By



The undersigned acted as exclusive financial advisor to Cherry Industries, Inc.

Stephens Inc.

Stephens Inc. served as exclusive financial advisor to Cherry

Transaction Details

- On December 12, 2019, Arcosa, Inc. (NYSE: ACA) ("Arcosa") announced that it has reached a definitive agreement to acquire Cherry Industries, Inc. and affiliated entities ("Cherry" or the "Company") for \$298 million
- For the twelve-month period ended September 30, 2019, Cherry had revenues of approximately \$176 million and EBITDA of approximately \$37 million
- The acquisition is part of Arcosa's strategy to accelerate the growth of its high-value Construction Products segment and enhance its geographic position within Texas
- The Cherry management team is continuing with the Company

Company Information:

Cherry Industries, Inc.

Cherry is a leading producer of natural and recycled aggregates. The company has developed a unique platform of mines, processing facilities, and services to offer a range of construction materials to customers. It serves diverse infrastructure markets, including highway, industrial, commercial, and residential markets, and also provides concrete demolition services, primarily to secure raw materials for recycled aggregates. The company was founded in 1952 and is based in Houston, TX.

Arcosa, Inc.

Arcosa, Inc., headquartered in Dallas, Texas, is a growth-oriented provider of infrastructure-related products and solutions with leading positions in construction, energy, and transportation markets. Arcosa reports its financial results in three principal business segments: the Construction Products Group, the Energy Equipment Group, and the Transportation Products Group. The Construction Products Group provides aggregates, specialty materials and site support for the construction of roads, bridges, commercial and residential buildings.

Source: Arcosa press release and company websites.

This material has been prepared solely for informative purposes as of its stated date and is not a solicitation, or an offer, to buy or sell any security. It does not purport to be a complete description of the securities, markets or developments referred to in the material. Information included in the material was obtained from external sources which we consider reliable, but we have not independently verified such information and do not guarantee that it is accurate or complete. Such information is believed to be accurate on the date of issuance of the material. No subsequent publication or distribution of this material shall mean or imply that any such information or opinion remains current at any time after the stated date of the material. We do not undertake to advise you of any changes in any such information or opinion. Additional information is available upon request.