

# Investment Banking Update



## Stephens served as exclusive financial advisor to Family RV Group

### Transaction Details

- On January 5, 2021, RV Retailer, LLC announced that it has signed an agreement to acquire Family RV Group
- Family RV Group, a portfolio company of Kidd & Company, LLC, owns and operates 12 recreational vehicle dealerships in Ohio, Indiana, Kentucky, Tennessee and Georgia
- The transaction is expected to close in the first quarter of 2021

### Stephens Contacts

- [Matthew Marks](#), Managing Director
- [Stan Dimitrov](#), Vice President
- [Robert Mounger](#), Associate

## According to the Company's Press Release

### Family RV Group

Based in Cincinnati, OH, Family RV Group traces its roots back to the Colerain RV dealership, opened in 1968. The company was formed in 2016, through an investment by Kidd & Company, LLC. Today, the company operates 12 dealerships in Ohio, Indiana, Kentucky, Tennessee and Georgia.

### RV Retailer, LLC

RV Retailer is a leading recreational vehicle retail company in the U.S. Upon completion of the acquisition, RV Retailer will have 52 locations in Arizona, Colorado, Florida, Georgia, Indiana, Iowa, Kentucky, Missouri, Ohio, New York, North Carolina, South Carolina, Tennessee, Texas and Utah. Regional store brands include: RV One Superstores, Motor Home Specialist, ExploreUSA, Sonny's Camp-N-Travel, Cousins RV, Camper Clinic, Lifestyle RVs, Family RV Group, Northgate RV and Tom's Camperland. RV Retailer is led by co-founders Jon Ferrando, CEO and President, and John Rizzo, EVP and CFO and Treasurer.

Sources: Company Materials.

This material has been prepared solely for informational purposes as of its stated date and is not a solicitation, or an offer, to buy or sell any security. It does not purport to be a complete description of the securities, markets or developments referred to in the material. Information included in the material was obtained from sources which we consider reliable, but we have not independently verified such information and do not guarantee that it is accurate or complete. No subsequent publication or distribution of this material shall mean or imply that any such information or opinion remains current at any time after the stated date of the material. We do not undertake to advise you of any changes in any such information or opinion. Additional information is available upon request.

"Stephens" is the brand name for a family of independent privately held financial services firms, including Stephens Europe Limited, which is authorized and regulated by the Financial Conduct Authority (Registered office 36-38 Cornhill, London, EC3V 3NG, Registered number 8817024) and Stephens Inc. which is regulated by the United States Securities and Exchange Commission and the Financial Industry Regulatory Authority (Home Office: 111 Center Street, Little Rock, AR USA, 501-377-2000). Stephens Inc. is a member of NYSE and SIPC. For more information, visit [www.stephens.com](http://www.stephens.com). © 2021 Stephens

Stephens