

Investment Banking Update

November 4, 2021

NOT DISCLOSED



A PORTFOLIO COMPANY OF



HAS ACQUIRED



Stephens served as exclusive financial advisor to Isoclima Group

Transaction Details

- On November 4, 2021, Isoclima Group ("Isoclima") completed the purchase in the USA of the companies Dlubak Specialty Glazing Corporation and Global Security Glazing
- As market leaders for over 70 years, these companies are known for their ability to provide complete solutions to the requirements of security glazing, protection, special and architectural glass for embassies, detention institutions, schools and military vehicles
- The two companies operate manufacturing facilities in Pennsylvania and Alabama, respectively. Both chaired by Lance Cotton, they have now been merged under the sole control of Isoclima Specialty Glass
- Paolo Cavallari, CEO of Isoclima, said, "We are very excited about this acquisition. This is a major step towards achieving our strategic plan for Isoclima by 2023. With this acquisition Isoclima will strengthen its leadership in the ballistic transparencies industry, expanding in a new market segment and establishing local production capabilities in a region which is pivotal to the achievement of its growth targets. From this strong base, Isoclima plans to become the North American leader of the armored transparencies market"

Stephens Contacts

- [Chris Gidden](#), Managing Director
- [Simon Tilley](#), Managing Director
- [Jeff Henderson](#), Vice President

According to Company Information

Isoclima Group

The Isoclima Group, a supplier of high performance glass and transparent solutions, was established in 1977, in Este, in the province of Padua in Italy's Northeast. Isoclima, in partnership with some of the world's leading companies in the automotive, aerospace, marine and rail businesses, has developed a series of products, such as Omniarmor, Omnilite, Isolite, and many more.

Global Security Glazing and Dlubak Specialty Glass Corp.

With production facilities in Alabama and Pennsylvania, Global Security Glazing and Dlubak Specialty Glass Corp. are a leading fabricator of complete, security glass solutions that meet stringent bullet, forced entry, blast and fire resistance requirements for a diverse range of applications.

Sources: Transaction Press Releases.

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