Investment Banking Update



Stephens served as exclusive financial advisor to Valley Rubber

Transaction Details

- On November 18, 2021, GRT Rubber Technologies ("GRT"), a portfolio company of Main Street Capital Corporation ("Main Street"), announced the acquisition of Valley Rubber
- Founded in 1967 and headquartered in Falkville, Alabama, Valley Rubber is a leading manufacturer of custom rubber solutions for tough mining, infrastructure and industrial applications, serving customers in the United States, Chile, Peru and Mexico
- The partnership will allow GRT to significantly expand its international footprint. Valley Rubber has a growing presence in Chile, Mexico and Peru with a focus on the mineral producing markets that GRT will support and grow
- Financial terms of the transaction were not disclosed

Stephens Contacts

- Brad Yates, Managing Director
- Patrick Clark, Senior Vice President
- Justin Schoenberg, Vice President
- Alexandra Lundell, Vice President

According to the Press Release / Company Information

Valley Rubber

Valley Rubber is a leading manufacturer of custom rubber solutions for tough mining, infrastructure and industrial applications. As a solutions-based company, they excel in helping their customers improve safety, meet regulatory requirements and reduce maintenance costs. Valley Rubber was founded in 1967 and has locations in Falkville, Alabama, Minden, Nevada and Antofagasta, Chile. For more information, visit <u>www.valleyrubber.solutions</u>.

GRT Rubber Technologies

GRT is a leading manufacturer of engineered rubber products, including conveyor belts and sheet rubber products, for many applications across a diversified array of end-markets. Over its 100+ year history, the company has developed strong brands and a reputation for high quality, reliable products, and differentiated customer service. GRT's product line is manufactured in a 142,000 square foot facility in Paragould, Arkansas. For more information, visit www.grtrubber.com.

Main Street Capital Corporation

Main Street is a principal investment firm that primarily provides long-term debt and equity capital to lower middle market companies and debt capital to middle market companies. Main Street's portfolio investments are typically made to support management buyouts, recapitalizations, growth financings, refinancings and acquisitions of companies that operate in diverse industry sectors. Main Street seeks to partner with entrepreneurs, business owners and management teams and generally provides "one stop" financing alternatives within its lower middle market portfolio. Main Street's lower middle market companies generally have annual revenues between \$10 million and \$150 million. Main Street's middle market debt investments are made in businesses that are generally larger in size than its lower middle market portfolio companies. For more information, visit <u>www.mainstcapital.com</u>.

Sources: Company Materials and Press Release.

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