

Bear/Bull Debates And 2024 Outlook: Who Wins/Loses With Lower Rates And "Soft Landing"?

JANUARY 8, 2024 | 2:00PM ET

We invite investors to attend a Zoom with Vincent Caintic on his 2024 outlook of the Consumer and Specialty Finance sector such as credit cards, auto lenders, fintechs and subprime lenders/lessors. Consumer finance shares have risen significantly since Fed talks of three rate cuts surprised the markets in December. Fintech stocks rose even earlier, buoyed by better November/holiday spending data versus expectations for further deterioration. But do the lofty valuations of several of these stocks makes sense? On the other hand, subprime consumer lenders have lagged the group; is this warranted? Vincent will provide market sentiment, the bear and bull arguments for consumer sectors and company-specific views, and potential catalysts for 2024 stock calls.

Conference call date and time subject to change. To join the call or to obtain more information, please contact your Stephens sales representative.

Topics of Discussion

- What falling rates mean for Net Interest Margins: whose margins go up, and whose go down? Also, if deposit betas were under 100% on the way up, will they be 100% on the way down?
- Are we still worried about credit? Implications from the monthly data on peak losses of Cards, Auto and other consumer asset classes. Also what happens to underwriting / volumes once peak losses and the "soft landing" pass?
- Fintechs have rallied, and both AFRM and UPST have more than doubled since October. We'll discuss the potential pathway back to the glory days of 2021, and why we don't think rate cut forecasts and recent holiday sales get us back there.
- Our expectations for 2024 guidance provided on 4Q23 earnings call: who could positively surprise and who could disappoint?
- Feedback from the companies themselves. Also, important topics for the company / industry on 4Q23 earnings follow up calls.

Conference Call Host

Vincent Caintic, CFA

Managing Director
Specialty Finance
(646) 620-7702

Vincent.Caintic@stephens.com

Stephens

INSTITUTIONAL EQUITIES & RESEARCH

stephens.com

[f](#) [in](#) [t](#) 800-643-9691

© 2023 STEPHENS INC. MEMBER NYSE, SIPC | 111 CENTER STREET, LITTLE ROCK, AR 72201

[UNSUBSCRIBE](#) [EMAIL PREFERENCES](#) [VIEW ONLINE](#)

This announcement has been prepared solely for informative purposes as of its stated date and is not a solicitation, or an offer, to buy or sell any security. It does not purport to be a complete description of the securities, markets or developments referred to in the material. The research analyst principally responsible for preparation of this announcement has received compensation that is based on the firm's overall revenue which includes investment banking revenue. To access current disclosures for the companies in this announcement, clients should refer to <https://stephens2.bluematrix.com/sellside/Disclosures.action> or contact your Stephens Inc. representative for additional information. Please also note that the announcement may include one or more links to external or third-party websites. Stephens Inc. has not independently verified the information contained on such websites and can provide no assurance as to the reliability of such information, and there can be no assurance that any opinions expressed on such websites reflect the opinions of Stephens Inc. or its management. Additional information available upon request.