

# CRE Discussion with Trepp's Manus Clancy

JULY 12TH, 2022 | 2:00PM ET

Stephens is hosting a conference call for institutional investors with Manus Clancy, Senior Managing Director and the leader of Applied Data Research, and Pricing departments at Trepp.

## About Featured Speaker

Manus Clancy, Senior Managing Director and the leader of Applied Data, Research, and Pricing departments, has been a driving force behind the development of Trepp products and services with over 27 years of experience in modeling structured finance transactions. Mr. Clancy spearheaded the development of CMBS research and commentary, most notably TreppWire™, a widely read daily market commentary newsletter. Mr. Clancy has established Trepp as a pioneer in offering critical information for the daily workflow of the CMBS and CRE Finance industries. He also participated in our 2020 virtual Bank Forum.



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## Topics of Discussion

- CRE Trends Across the Major Metropolitan Areas of the US – Pulse Check on CRE as a Whole
- Segment specific CRE trends including:
  - **Office** – Discussion around WFH adoption and potential for office valuation disruption in its wake
  - **Industrial** – Amazon “no longer chasing physical or staffing capacity...” is the industrial CRE bull market over?
  - **Retail** – Retailers citing inflation-related / supply chain-related expense increases and lower gross margins. How could this effect retail CRE?
  - **Multi-family** – Market rate apartment trends have been solid in markets like NYC, but what about rent-regulated apartment trends?
- Discussion around CRE valuation, recent transactions, and bank underwriting vs. CMBS

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Conference call date and time subject to change. To join the call or to obtain more information, please contact your Stephens sales representative.

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