

Exploring the Bank Technology Landscape: A Conversation w/ Cornerstone Advisors

SEPTEMBER 19, 2022 | 12:00PM ET

This call will discuss the outlook for bank IT budgets, specific areas of focus for investment, the competitive landscape for vendors, and bank/fintech partnerships.

About the Company

Cornerstone Advisors is a management and technology consulting firm that works with banks, credit unions, and fintechs to help them achieve top performance through data-driven and wildly prescriptive solutions. It serves fintechs through its Research and Fintech Advisory practice and banks and credit unions through four service lines; Transformation, Contract Negotiations, Merger Integration, and Performance.

About Featured Speaker



Brad Smith

Brad Smith is a 30+ year bank technology consultant and Partner in Cornerstone's Transformation service line. Brad leads the Firm's core and digital transformation services and assists clients with business and technology strategies, target operating model and process improvement design, and vendor selection and implementation projects.



John Venzon

John Venzon is a 30+ year fintech transformation leader and Managing Director with Cornerstone. John leads the IT Advisory Services practice and is the firm's commercial payments leader where his team focuses on enterprise technology strategic alignment, new technologies, and efficient delivery. He works with banks and credit unions to leverage technology for growth, manage costs, minimize risk, and with fintechs to bring new offerings to market.

Conference call date and time subject to change. To join the call or to obtain more information, please contact your Stephens sales representative.

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Topics of Discussion

- Bank IT budget outlook
- Specific areas of focus for investment including payment hubs, middleware, low code/RPA and cloud initiative
- Modularization/Componentization of core
- The status of banks digital transformation initiatives and the current digital banking marketplace
- Consumer preference for digital functionality modularization of the core digital banking landscape and competitive environment



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Charles "Chuck" Nabhan is a managing director and research analyst covering the Financial Technology (FinTech) industry, including the payment and bank technology sectors. Chuck joined Stephens following previous research roles at Wells Fargo and Stifel/KBW, where he also gained experience covering the specialty finance and banking industries, in addition to FinTech. He holds a BS in Finance from Boston College and an MBS/MS in Accounting from Northeastern University.

Company Coverage:

- ACI Worldwide, Inc. (ACIW)
- Alkami Technology, Inc. (ALKT)
- Block, Inc. (SQ)
- Euronet Worldwide, Inc. (EFT)
- Fidelity National Information Services (FIS)
- Fiserv, Inc. (FISV)
- Flywire Corp. (FLYW)
- Global Payments Inc. (GPN)
- i3 Verticals, Inc. (IIV)
- Jack Henry & Associates (JKHY)
- nCino, Inc. (NCNO)
- NCR Corporation (NCR)
- PayPal Holdings, Inc. (PYPL)
- Q2 Holdings, Inc. (Q2)