## FHLB Boston - Andrew Paolillo - Funding Trends in 2023

### FERRILARY 23, 2023 1 2:00PM FT

Stephens is hosting a conference call for institutional investors with Andrew Paolillo, (we President and Director of Member Strategy \* Solutions at the FHLB Booton. This call will discuss recent indusing trends for banks in the region, including utilization of the FHLB as a source of funding. We will also discuss the types of borrowing structures being utilized in this environment. Beyond funding, we will discuss tangible common equity levels and implications for banks as AOCI continues to weigh beavily or TEE/TA result.

## Company Bio

The FHLB Boston is cooperatively owned by New England financial institutions, providing reliable wholesale funding and liquidity and delivering products and services to its members to help communities thrive.



### **About Featured Speaker**

As director of member strategies solutions, Andrew leads the strategies team in creating and communicating customized funding strategies for members. Andrew has experience as a portfolio manager, trader, and analyst, and is well-versed in developing asset-liability management (ALCO) strategies tailored to financial institutions' needs.



Conference call date and time subject to change. To join the call or to obtain more information, please contact your Stephens sales representative.

# February 23, 2023 | 2:00PM ET

### Topics of Discussion

- Bank Funding Dynamics Post Pandemic
- Borrowing Trends for Banks in the Region
  - What Products are Banks Using from the FHLB, and Why?
     Ability to Borrow Looking at TCE/TA Capital Ratios in an AOCI Impacted World
    World
  - Thoughts on the Path Ahead as we Navigate a Higher (Potentially for Longer)
     Rate Environment

### Matt Bre

(401) 658-1114
matthreese@stephe

### -

f in ♥ 800-643-9691