

# Industrial Distribution Tour

JUNE 13, 2023

Stephens is hosting an in person field trip for institutional investors to meet with the following companies. Meetings will begin in Winona, MN and end in Lake Forest, IL. Transportation via Stephens corporate plane will be provided for a portion of the trip.

- Fastenal (FAST)
- W.W. Grainger (GWW)
- WESCO International (WCC)

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## Schedule for Group Meetings

Tuesday, June 13

**9:30-11:30am CT | Winona, MN**  
*Meeting with Fastenal Company*

- Dan Florness, President & CEO
- Holden Lewis, EVP & CFO
- Jeff Hicks, VP Fastenal Solutions
- Bill Drazkowski, EVP of Sales

**1:00-2:30pm CT | Glenview, IL**  
*Meeting with WESCO International*

- John Engel, CEO
- David Schulz, CFO
- Bill Geary, EVP of CSS business

**3:00-4:00pm CT | Lake Forest, IL**  
*Meeting with W.W. Grainger*

- Deidra Merriwether, CFO



**Space will be limited. Meeting times and itinerary subject to change. To join the trip or to obtain more information, please contact your Stephens sales representative.**

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## Field Trip Host

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Stephens

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