

Lithia Motors (LAD)

SEPTEMBER 30, 2026 | 1:00PM ET

Stephens is hosting a call with Bryan DeBoer (President & Chief Executive Officer) and Jardon Jaramillo (Senior Director, FP&A & Investor Relations) of Lithia Motors (LAD).

About Lithia Motors

Lithia Motors, Inc. headquartered in Medford, Oregon, operates 467 locations representing 59 brands in the United States, the United Kingdom, and Canada. The company offers new and used vehicles, F and I products and service and parts. LAD also operates Driveway, its e-commerce experience, Driveway Finance Corporation (DFC), its captive auto finance division, and GreenCars, its electric vehicle learning resource and marketplace.



Conference call date and time subject to change. To join the call or to obtain more information, please contact your Stephens sales representative.

Topics of Discussion

- Recent new and used vehicle sales, pricing and GPU trends
- Service and parts growth, SG&A efficiency and Pinewood rollout
- Driveway Finance growth and long-term earnings opportunity
- Capital allocation priorities, including share repurchases and M&A

Conference Call Host

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