

nCino, Inc. (NCNO) Fireside Chat

DECEMBER 18, 2025 | 10:00 AM ET

Stephens is hosting a fireside chat for institutional investors with Greg Orenstein, CFO of nCino, Inc. (NCNO).

About nCino, Inc.

Founded in 2011, nCino is a provider of cloud-based software which helps financial institutions digitize, automate and streamline processes, including loan origination, deposit management, account opening and regulatory compliance. The company is headquartered in Wilmington, NC, and serves over 2,700 institutions globally with a customer base ranging from small community banks and credit unions to large enterprise and independent mortgage banks.



Conference call date and time subject to change. To join the call or to obtain more information, please contact your Stephens sales representative.

Topics of Discussion

- Product overview, including AI-solutions
- Demand environment and competitive landscape across market segments
- Financial outlook, including Rule of 40 framework, ACV target, Capital allocation
- Update on international business and market segments (i.e. credit unions) domestically
- Pricing strategy transition

Fireside Chat Host

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