

# Sonic Automotive (SAH)

SEPTEMBER 28, 2026 | 1:00PM ET

Stephens is hosting a call with Heath Byrd (EVP & CFO), Danny Wieland (VP, Investor Relations & Financial Reporting), and Cody Karns (Sr. Manager, Investor Relations & Capital Strategy) of Sonic Automotive (SAH).

## About Sonic Automotive

Sonic Automotive, Inc. is headquartered in Charlotte, North Carolina. The Franchised Dealerships Segment consists of 137 new vehicle franchises and 16 collision repair centers in 18 states. The EchoPark Segment consists of 18 stores in 10 states. The Powersports Segment consists of 11 franchises and three retail outlets in three states.



**Conference call date and time subject to change. To join the call or to obtain more information, please contact your Stephens sales representative.**

## Topics of Discussion

- Recent new and used vehicle sales, affordability and GPU trends
- EchoPark unit growth, sourcing strategy and expansion plans
- Service and parts growth and pricing initiatives
- Powersports growth and recent Harley-Davidson acquisitions

## Conference Call Host

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