

## Sonic Automotive, Inc. (SAH)

Market Cap: \$1.8B

MARCH 21, 2023 | SAN FRANCISCO  
MARCH 22, 2023 | DENVER



**Heath Byrd**  
EVP & CFO

**Danny Wieland**  
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### Roadshow Host

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Space will be limited. Meeting times and itinerary subject to change. To join the trip or to obtain more information, please contact your Stephens sales representative.

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### About Sonic Automotive, Inc.

Sonic Automotive, Inc. is headquartered in Charlotte, North Carolina, and is the 5th largest automotive retailer in the United States as measured by total revenue of \$12.4 bill in 2021. The company operates 110 franchise dealerships representing 28 brands in 17 states. The company also operates stand-alone used vehicle stores under the EchoPark brand, a volume-based discount pricing model that has produced unit sales per location well above the industry average.