Stephens



Conference Call

Auto Lending 3Q20 Trends Update With Global Lending Services CFO

Wednesday, September 9th at 11a.m. ET/10a.m. CT

Stephens is hosting a conference call for institutional investors with Mark McCall, CFO of Global Lending Services (GLS). The company is a subprime auto lender through franchise dealerships throughout the United States, and competes with Santander Consumer, Westlake, Exeter and others. GLS is also part of Ally Financial's ClearLane, which sends turned down Ally applications to subprime partners. GLS has been recognized for four consecutive years as one of the fastest growing private companies in America by Inc. 5000.

About Featured Speaker Mark McCall



Mark McCall is the CFO of Global Lending Services and joined the company in 2012. Mr. McCall has over 25 vears of financial services experience. Prior to joining GLS, Mark worked in investment banking covering specialty finance companies, first joining Wachovia in 1999 and then SunTrust in 2008.

Conference call date and time subject to change. To join the call or to obtain more information, please contact your Stephens sales representative.

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Topics of Discussion

- Credit quality: customer payment rates, delinquency roll rates.
- Origination Trends: car sales, loan volume and the quality of loan applications.
- Is the expiration of government financial assistance as well as the ending of bank forbearance programs having a material impact?
- Used car prices and recovery rates.
- Differentiation of Global Lending Services and other auto lenders. How is the ecosystem and competition evolving?

Conference Call Host

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