# Stephens

# Conference Call Crop Progress Expert Call with Dr. Michael Cordonnier

Thursday, November 12 at 1:30 pm ET/12:30 pm CT

Stephens is hosting a conference call for institutional investors with Dr. Michael Cordonnier. This call will discuss the outlook for ag input companies moving into Spring as grain prices are higher. We will also get an update on South American crop conditions and what that means for global S/D.

#### About Featured Speaker Dr. Michael Cordonnier



Dr. Cordonnier holds a Ph.D. in agronomy from Michigan State University and has been involved in alobal crop production for more than 35 years. His experience in South America started in the early 1970's when he conducted agricultural experiments in central Brazil. He has been a keen observer of the development of the soybean industry in South America over the last thirty years. Dr. Cordonnier is fluent in Portuguese and travels regularly to Brazil, Argentina, and Paraguay to inspect the soybean and corn crops. He appears frequently on national television and radio programs to discuss world agricultural issues and he conducts numerous seminars dealing with agricultural production for regional and national audiences. He is now president of Soybean And Corn Advisor, Inc., a consulting firm that works with many Fortune 500 companies and the agricultural trading community specializing in fundamental analysis of sovbean and corn production with special emphasis on South America.

Conference call date and time subject to change. To join the call or to obtain more information, please contact your Stephens sales representative.

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### **Topics of Discussion:**

- As the US harvest ends with grain prices moving higher, investors are asking whether the spring is starting to look more bullish again.
- Brazil's planting season is nearing completion, but weather conditions remain mixed. How will the outcome in Brazil affect global grain balance?
- China is buying US grain again. Is that the start of a trade thaw, or is China just rebuilding reserves so it can curtail purchases again, to push prices lower?
- What does the late US season, and current weather expectations say about fall fertilizer application?

#### **Conference Call Host**

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