



To the Highest Bidder - Equipment Expert Call with Blackmon Auctions of Arkansas

Tuesday, September 8th at 1:30 p.m. ET/12:30 p.m. CT

Stephens is hosting a conference call for institutional investors with Thomas Blackmon from Blackmon Auctions of Arkansas.

About Blackmon Auctions of Arkansas



Family-owned Blackmon Auctions of Arkansas has spanned three generations conducting more than 500 sales and selling more than \$1 billion worth of equipment and related items over the last 20 years. The company was founded by Eddie Blackmon Sr. in 1938 and is today run by his son Thomas Blackmon Jr., president of the company. Blackmon Auctions specializes in equipment sales for the construction, real estate, transportation, farm and logging industries and engages customers worldwide, with both in-person and an online bidding. Sales can be held at either Blackmon facility or an auction can be conducted at the client's location.

Conference call date and time subject to change. To join the call or to obtain more information, please contact your Stephens sales representative.

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Topics of Discussion

- Background and current state of affairs in the equipment auction space.
- Thoughts on equipment prices (trucking, construction, farming and rail), activity and interest at auctions now vs. pre-COVID.
- Thoughts on demand for various types of equipment and areas of the country where activity is strongest/weakest.
- Bank repo trends on equipment and insights into current/historical pricing vs. loan values.

Conference Call Hosts

Matt Breese
Managing Director
Banks: Northeast
(207) 233- 4399
matt.breese@stephens.com

Brody Preston
Research Analyst
Banks: Mid-Atlantic
(207) 808- 5900
brody.preston@stephens.com

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f in 800-643-9691

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STEPHENS INC., 111 CENTER STREET, LITTLE ROCK, AR 72201

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