

Bull/Bear Debates on Auto and LPRO + Auto Summit Conference

NOVEMBER 1, 2021 | 11:00AM ET

We invite investors to attend a conference call with Vincent Caintic to discuss recent debates on Open Lending and what's driven LPRO shares down recently, such as lower car sales volume and the potential for lowered guidance. Vincent will also discuss takeaways from attending the Auto Finance Summit Conference on October 27-29, where several players including auto technology companies Open Lending and Upstart; OEMs such as Toyota, Nissan and Ford; and lenders like Santander Consumer will be in attendance.

Conference call date and time subject to change. To join the call or to obtain more information, please contact your Stephens sales representative.

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Topics of Discussion:

- The implications of lower new and used car sales volume, and what this means for 2021 loan certification volume.
- Takeaways from Auto Finance Summit Conference, which LPRO and UPST will be attending, alongside several OEMs and other auto players/lenders.
- Where could 2022 guidance move down/up versus consensus.
- Other bull/bear debates including program revenue risks and profit share concerns.
- This call should be interesting for auto lending investors broadly, including for investors of UPST, ALLY, COF, CACC, CRMT and others.


Conference Call Host

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