# Stephens



A Discussion on the Headwind/Tailwinds Facing Malls Today

Friday, October 2nd at 2:00 p.m. ET/1:00 p.m. CT

Stephens is hosting a conference call for institutional investors with Ben Witten, VP of Finance & Asset Management for Trademark Property Company, a full service real estate firm focused on mixed-use spaces.

## **About Featured Speaker Ben Witten**



Ben joined Trademark in October 2014 and serves as Vice President – Finance and Asset Management responsible for coordinating finance and asset management functions within Trademark's portfolio including redevelopment of market-dominant lifestyle and mixeduse assets. While at Trademark, Ben has worked on several notable projects including Market Street Woodlands, Watters Creek, and Galleria Dallas.

Prior to joining Trademark, Ben worked at C-III Capital Partners on the underwriting and successful disposition of non-performing CMBS loans and REO assets with a combined market value exceeding \$350M.

Ben is a member of the International Council of Shopping Centers (ICSC) and Urban Land Institute (ULI). Ben earmed his BBA and MBA with Real Estate Finance concentration from the Neeley School of Business at Texas Christian University.

Conference call date and time subject to change. To join the call or to obtain more information, please contact your Stephens sales representative.

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### **Topics of Discussion**

- The fate of the U.S. shopping mall.
- What mall operators can do / are doing to revitalize their properties.
- The role of the restaurant in the mall.
- Performance of Class-A malls vs. lower tier properties.
- Views on recent and future potential retail bankruptcies and closures.

### **Conference Call Hosts**

James Rutherford Research Analyst Restaurants (501) 377-8221

<u>james.rutherford@stephens.com</u>



STEPHENS.COM

f in y 800-643-9691

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