

Banks & the Blockchain

Expert Call with Patrick Sells from NYDIG

JUNE 14, 2021 | 1:30PM ET

Stephens is hosting a conference call for institutional investors with Patrick Sells, the head of bank solutions for NYDIG, a Bitcoin custody, trading, and compliance firm.

This call will discuss NYDIG's capabilities in terms of trading, custodial Bitcoin, as well as their compliance capabilities. We'll discuss the company's partnership with the core system providers of banks, interest from banks looking to offer this type of product to their customers and the case for Bitcoin as an investable asset class. In addition, we'll look to learn more about the company's financing & loan servicing solutions, where NYDIG helps financial institutions lend against Bitcoin collateral.

About Featured Speaker & Company

NYDIG is a leading technology and financial services firm dedicated to Bitcoin. The company applies institutional wisdom and ingenuity to help clients access the unrealized potential of this emerging asset class.

Patrick Sells, an award-winning entrepreneur recognized for digital innovation in banking, is on a mission to transform financial services through the fusion of Bitcoin and banking. A deeply held belief of Patrick's is that the two should be symbiotic in order to create maximum financial security for all.



As the Head of NYDIG's Bank Solutions business, Patrick will build upon the momentum from NYDIG's efforts to bring the needed technological infrastructure for banks to be able to offer Bitcoin products and services such as custody, rewards programs and lending opportunities.

Prior to joining NYDIG, Patrick served as Chief Innovation Officer at Quontic Bank, where he evolved the firm into a leading adaptive digital bank in the U.S. through a focus on technology and innovation. Prior to Quontic, he built and ran several technology, data and digital marketing companies, and has advised banks and fintech companies on regulatory compliance.

In 2020, Patrick was recognized as American Banker's "Digital Banker of the Year" and one of Independent Community Bankers of America's "40 under 40 Emerging Community Bank Leaders."

Conference call date and time subject to change. To join the call or to obtain more information, please contact your Stephens sales representative.

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Topics of Discussion

- Discuss NYDIG's product offering and use cases.
- Discuss the number of clients, interest from new clients and banks seeking the ability to offer cryptocurrency custody/trading.
- Discuss the financing/servicing of loans where Bitcoin is used as collateral.
- View on cryptocurrency adoption, including bitcoin, ethereum as both a store of value and solution for payments.
- Why banks need to offer cryptocurrency trading, investing, and custody solutions to their clients?

Conference Call Hosts

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