



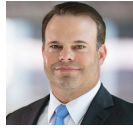
## Virtual Non-Deal Roadshow Sonic Automotive (SAH)

Market Cap: \$1B

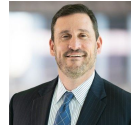
June 17 & June 30, 2020



### Management — Sonic Automotive



**David Smith**  
Chief Executive Officer



**Jeff Dyke**  
President



**Heath Byrd**  
Chief Financial Officer



**Danny Wieland**  
Director of Financial Reporting

### Roadshow Host

**Rick Nelson, CFA**  
Managing Director  
Retail/Hardlines  
(312) 292-5768  
[rnelson@stephens.com](mailto:rnelson@stephens.com)

**Space will be limited. Meeting date and time subject to change. To join this event or to obtain more information, please contact your Stephens sales representative.**

### About Sonic Automotive

**Sonic Automotive, Inc.** is headquartered in Charlotte, North Carolina, and is the 5th largest automotive retailer in the United States as measured by total revenue of \$10.5 billion in 2019. The Company operates 86 franchise dealerships representing 21 brands in 12 states. The Company also operates 9 stand-alone used vehicle stores under the EchoPark brand, a volume-based discount pricing model that has produced unit sales per location well above the industry average.

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