# Stephens



Conference Call

Smartsheet (SMAR) Conference Call with Jennifer Ceran (CFO) and Gene Farrell (CPO)

Monday, July 13 at 1 p.m. ET/12 p.m. CT

Stephens is hosting a conference call for institutional investors with Smartsheet (SMAR) CFO, Jennifer Ceran & CPO, Gene

### About Smartsheet, Inc.



Smartsheet Inc. is a platform of cloud based tools and applications programming interfaces (APIs) that support team engagement and manage workflows, Smartsheet customers use their applications for over 2,000 different use cases including vendor and contract management, compliance reporting, sales operations, and event planning.

Conference call date and time subject to change. To join the call or to obtain more information, please contact your Stephens sales representative.

#### Monday, July 13 at 1 p.m. ET/12 p.m. CT

#### **Topics of Discussion**

- How has activity and new user adoption picked up on Smartsheet during COVID?
- Has Smartsheet seen any change in customer behavior as states have opened up?
- Have any verticals or use cases experienced accelerated adoption due to COVID?
- What capabilities could Smartsheet add through acquisition?
- What does sales pipeline durability look like for the rest of this year?

## **Conference Call Host**

Ryan MacWilliams

Enterprise & Cloud Infrastructure (212) 891-1789

Ryan.MacWilliams@stephens.com



STEPHENS.COM

f in 9 800-643-9691

©2020 STEPHENS INC. MEMBER NYSE, SIPC STEPHENS INC., 111 CENTER STREET, LITTLE ROCK, AR 72201

UNSUBSCRIBE EMAIL PREFERENCES VIEW ONLINE

This announcement has been prepared solely for informative purposes as of its stated date and is not a solicitation, or an offer, to buy or sell any security, it does not purport to be a complete description of the securities, markets or developmen referred to in the material. The research analyst principally responsible for preparation of this announcement has received compensation that is based on the film's overall revenue which includes investment banking revenue. To occess current disclosures for the companies in this announcement, clients should refer to <a href="http://info.stephens.com/e/244892/sellkide-">http://info.stephens.com/e/244892/sellkide-</a> asciosives for the companies in this announcement, clients insolute refer to <a href="https://microstreptens.com/microstreptens