

Conference Call with Smartsheet Channel Partner, Greg O'Connor

MARCH 4, 2021 | 2:00PM ET

Stephens is hosting a conference call for institutional investors with Greg O'Connor. This call will discuss Smartsheet's partner program and the impact of COVID on customer purchasing.

About Featured Speaker

Greg O'Connor, Director of Professional Services at Adapture, a Smartsheet Gold Partner. Mr. O'Connor possesses 15+ years of experience working with clients from small-midsize businesses to enterprise companies, to provide products and services around technology innovation and business process optimization.

Conference call date and time subject to change. To join the call or to obtain more information, please contact your Stephens sales representative.

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Topics of Discussion

- His experience with Smartsheet's partner program.
- The COVID impact on sales cycles and customer purchasing patterns.
- What are common use cases that customers upgrade their Smartsheet features for?
- His thoughts on the future for Smartsheet and the collaboration market in 2021.
- Smartsheet's market position vs. other collaboration work management players.

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