

# Webster Financial Corp. (WBS) & Sterling Bancorp (STL)

WBS Market Cap: \$5.1B

STL Market Cap: \$5.1B

JUNE 7, 2021



## Management - Webster Financial Corp.

**John R. Ciulla**  
Chairman, President, & Chief Executive Officer

**Glenn MacInnes**  
Chief Financial Officer

**Kristen Manginelli**  
Investor Relations

## Management - Sterling Bancorp

**Jack Kopnisky**  
President & Chief Executive Officer

**Luis Massiani**  
Chief Operating Officer

**Emlen Harmon**  
Investor Relations

## Roadshow Host

**Matt Breese**  
Managing Director  
Banks-East Coast/Northeast  
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Space will be limited. Meeting times and itinerary subject to change. To join the trip or to obtain more information, please contact your Stephens sales representative.

## About Webster Financial Corp.

Webster Financial is a \$30 billion commercial bank based out of Waterbury, CT. Over its 84 year history, the bank has expanded its branch reach to Boston, Rhode Island, Southern Connecticut and Westchester County, NY. Currently the bank has 157 banking centers, 306 ATMs, a full commercial and retail suite of products including the bank's HSA bank, housing 27% of total deposits.

## About Sterling Bancorp

Sterling National Bank is a \$30 bil. NYC based commercial bank focused on traditional CRE, C&I as well as specialized lending efforts including asset-based lending, factoring, equipment finance, public finance and warehouse lending. The bank operates through ~90 branches in the greater New York metropolitan area.