# Stephens



# West Coast Bank Plane Trip

February 24-26, 2020

Stephens is hosting a field trip for institutional investors to meet with ~15 banks across the West Coast. The trip will start in Denver, CO at 11:00am MT on 2/24 and end in Seattle, WA at 12:45pm PT on 2/26. Stephens aircraft will be used between cities. For those who are interested, we will be hosting a skiing event the weekend before on 2/22 - 2/23 in Vail, CO in conjunction with this trip.

- Banner Corp. (BANR)
- First Foundation Inc. (FFWM)
- First Interstate Bank (FIBK)
- Glacier Bancorp (GBCI)
- Heritage Financial Corp. (HFWA)
- Independent Bank (IBTX)
- National Bank Holdings (NBHC)
- Opus Bank (OPB)

- Pacific Premier Bancorp (PPBI)
- PacWest Bancorp (PACW)
- SVB Financial Group (SIVB)
- TriCo Bancshares (TCBK)
- Umpqua Holdings (UMPQ)
- Washington Federal (WAFD)
- Western Alliance Bancorp (WAL)































Space will be limited. Meeting times and itinerary subject to change. To join the trip or to obtain more information, please contact your Stephens sales representative.

# Agenda

# Monday, February 24

### 11:00 am - 12:00 pm MT | Denver, CO

#### Meeting with NBHC

- -Tim Laney, Chairman, President & CEO
- -Aldis Birkans, CFO

# 12:15 pm - 1:15 pm MT | Denver, CO

#### **Lunch with HFWA**

- -Jeff Deuel, President & CEO
- -Don Hinson, CFO
- -Bryan McDonald, COO

#### 1:30 pm - 2:30 pm MT | Denver, CO

#### Meeting with IBTX

- -Michelle Hickox, EVP & CFO
- -Mark White, EVP & Colorado Regional President
- -Paul Langdale, VP of IR

## 2:45 pm - 3:45 pm MT | Denver, CO

#### **Meeting with TCBK**

-Rick Smith, President & CEO

#### 4:00 pm - 5:00 pm MT | Denver, CO

#### Meeting with FIBK

- -Kevin Riley, President & CEO
- -Marcy Mutch, CFO

## 5:30 pm - 7:00 pm MT | Denver, CO

#### **Dinner with PACW**

- -Matt Wagner, President & CEO
- -Pat Rusnak, CFO
- -Mark Yung, COO

# Tuesday, February 25

#### 8:00 am - 8:45 am PT | Irvine, CA

#### Meeting with FFWM

- -Scott Kavanaugh, Vice Chairman & CEO
- -Dave DePillo, President
- -John Michel, CFO

#### 9:00 am- 10:00 am PT | Irvine, CA

# Meeting with PPBI

- -Steve Gardner, Chairman, President & CEO
- -Ron Nicolas, CFO

### 10:15 am - 11:15 am PT | Irvine, CA

#### Meeting with OPB

- -Paul Taylor, President & CEO
- -Kevin Thompson, CFO
- -Brett Villaume, Director of IR

## 2:15 pm - 3:30 pm MT | Phoenix, AZ

# Meeting with SIVB

- -Dan Beck, CFO
- -Meghan O'Leary, Director of IR

#### 3:45 pm - 5:00 pm MT | Phoenix, AZ

#### Meeting with WAL

-Dale Gibbons, CFO

# Wednesday, February 26

8:00 am - 9:00 am PT | Seattle, WA

#### Meeting with WAFD

- -Brent Beardall, President & CEO
- -Vince Beatty, CFO

# 9:15 am- 10:15 am PT | Seattle, WA

#### Meeting with BANR

- -Peter Conner, CFO
- -Rick Barton, Chief Credit Officer
- -Rich Arnold, Director of IR
- -Jill Rice, Senior Credit Officer

#### 10:30 am - 11:30 am PT | Seattle, WA

#### Meeting with GBCI

- -Randy Chesler, President & CEO
- -Ron Copher, CFO

#### 11:45 am - 12:45 pm PT | Seattle, WA

#### Lunch with UMPQ

- -Ron Farnsworth, CFO
- -Drew Anderson, Investor Relations Director

# **Field Trip Hosts**

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